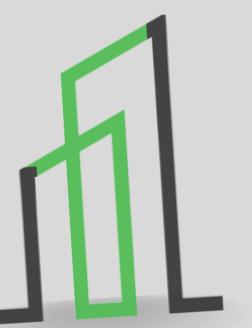## About Us

Tangible Analytics Consulting, the top Zoho Partner in Connecticut, is reputed for delivering custom CRM solutions that spur business growth. Our unrivaled expertise in Zoho CRM implementation and commitment to excellence help clients unlock their full potential, optimize operations, and maximize returns.

Zoho CRM Services

- Zoho CRM Customization and Integration
- Data Migration and Import
- Workflow Automation
- Custom Reporting and Analytics
- Zoho CRM Training and Support
- Performance Tracking and Optimization

Design and Implementation for businesses with 3+ employees starting at $1499.

*requires the purchase of an annual Zoho One license/user

Unlock Your Business Potential with Zoho CRM

Experience the transformative power of Zoho CRM, streamlined and customized to your unique business requirements. As the leading Zoho Partner in Connecticut, Tangible Analytics Consulting provides cutting-edge solutions for CRM implementation.

Benefits of Zoho CRM:

- **Optimized Sales Processes:** Streamline sales activities, improve lead tracking, close deals faster, and boost your sales team's efficiency.
- **Personalized Customer Experience:** Nurture better relationships with clients and offer personalized experiences that foster loyalty and satisfaction.
- **Accurate Sales Forecasting:** Employ advanced analytics to predict and plan your sales approach, making data-driven decisions that optimize sales outcomes.
- **Effortless Collaboration:** Improve team collaboration, with real-time information sharing and clear communication across departments.
- **Integrated Marketing Activities:** Connect your marketing efforts with sales, track campaigns, and analyze your return on investment for effective strategies.
- **Automated Routine Tasks:** Minimize manual work, saving time, and resources to ensure your team focuses on high-value tasks.
- **Scalability:** As your business grows, Zoho CRM grows with you, making it the perfect solution to support your expanding needs.

Zoho Advanced Partner